



Rates - Pricing



HEADQUARTERS 30 Abeel Road • Monroe Township, NJ 08831
NORTH JERSEY 184 Warburton Avenue • Hawthorne, NJ 07506

RE: Fees & Billing Rates – ESCNJ Disaster Recovery Services

This section contains our Rate Guide customized for ESCNJ Co-Op Partners. Attached Rate Guide for our emergency mitigation services – disaster recovery services. The following are some declarations pertaining to this bid:

- 1) IRS is providing rates that are reasonable and customary and have been accepted by clients such as, NJ State Municipalities, Joint Insurance Fund, and NJ School Board Insurance. The prices in this bid shall be valid for a five (5) year period, three (3) years for the bid contract and extra two (2) years for an extended contract.
- 2) We have provided discounted equipment rates for long term use, such as weekly and monthly rates. In some cases, equipment may need to be on-site for an extended period and a weekly or monthly rate would be better suited for our customer. Some competitors do not offer weekly or monthly rates.
- 3) Prevailing Wage: When certain projects require prevailing wage, exceed \$2,000 or are related to construction activities, IRS will charge prevailing wage as per our Rate Guide. As a comparison, our rates are within or less than competitor rates. Some competitors will charge cost of labor plus 55%; example: Middlesex County Carpenter Foreman cost with benefits is \$85.04/hr x 1.55 = \$131.81/hr whereas an IRS rate would be \$108.00/hr; General Laborer cost \$60.22/hr x 1.55 = \$93.34/hr, whereas an IRS rate would be \$87.00/hr. These are examples of our standard rates being better than a 55% slide rule adjustment rate when it comes to prevailing wage projects. The State Department of Labor may change/increase the prevailing wage rates over the next few years. IRS will accommodate such changes in our base rates but not to exceed a 2% increase over our wage rate. IRS will notify our client on any changes. Also note that some cleaning projects may not require prevailing wage and IRS would use our standard rates which are much lower. IRS to discuss with each client whether Prevailing Wage Rates apply.
- 4) Reconstruction Materials: When it comes to reconstruction materials, we would purchase such materials and utilize them for the disaster recovery project. IRS would provide receipts of materials and apply them to the job with a 20% markup. We would provide a detailed Time-Material summary with our billing which is reasonable and customary for the industry; example: ½" drywall 4x8 panel cost, \$14.58 x 20% markup = \$17.50 charge to client. At the end of each job all materials will be itemized with the billing. This method is accepted in the disaster recovery industry and it is easier than printing out a 100 page price list.



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- 5) **Warranty:** IRS offers a two (2) year warranty for reconstruction services. Work and/or materials is guaranteed to be free from defects in material and workmanship for a period of two (2) years from the date of commencement of use and/or completion, whichever is first to occur and to comply with all requirements of the Specifications and/or Contract Documents governing the work performed. IRS offers a customer satisfaction warranty on all mitigation projects, meaning, we will not consider the mitigation complete until the customer is satisfied. A Customer Satisfaction form is signed at the end of the mitigation phase and at the end of the reconstruction phase.
- 6) **Sub-Contractors/Specialty Trades :** Subcontractors, Specialty Trades and sub-contracted tasks (excluding general labor) shall be subject to a 20% markup. (materials, certain equipment, subcontracted trades, such as plumbers, electricians...) Some competitors have a higher markup of Subcontractors, such as 23%, whereas our markup is 20%.

Note: IRS has a staff of fifty (50) employees with various trade specialties and can perform most of the disaster recovery services without utilizing subcontractors, but when there is a need, we have multiple resources that can be brought in to tackle large projects or multiple projects.

- 7) All fees and charges include the 2% administrative fee payable to ESCNJ. ESCNJ may use interchangeably with Educational Services Commission of New Jersey, Co-Op member, ESCNJ Cooperative Member and Member. This fee shall be paid quarterly.
- 8) The IRS Rate Guide is a comprehensive listing of the standard items associated with the disaster recovery services. We have established these rates based on history, experience and acceptance of past clients. IRS clients that accepted this pricing include: New Jersey government entities, municipalities, schools and their insurance representatives and their advisors.

Attached are forms we use for the disaster recovery projects; documents authorizing work, daily time sheet to document progress and costs, forms to document the drying process, forms for construction and job completion forms.



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Labor	Regular Rate	Unit	Prevailing Wage Labor Code	State of New Jersey Prevailing Wage/hr. (1)	1 *BioHazard/ Trauma BSL-1 BSL-2 or HAZMAT Level B (On Site)/hr.	2 *BioHazard Endospores or BSL-3 & 4 virus (On Site)/hr. or Unknown
ABIH CIH (Certified Industrial Hygienist)(2)	\$175.00	hour			\$296.00	\$400.00
ABRA CBRM (Certified Bio-Recovery Master) (BIOHAZARD)(2)*	\$175.00	hour			\$296.00	\$400.00
ACAC CEICR (Certified Environmental Infection Control Remediator)(2)	\$150.00	hour			\$240.00	\$324.00
Division Manager/EHS Manager	\$135.00	hour			\$216.00	\$292.00
Project Manager	\$95.00	hour	GF	\$101.00		
Biohazard Supervisor (ABRA CBRS)*	\$95.00	hour	GF	\$101.00	\$145.00	\$195.00
NJ Licensed Subsurface Evaluator	\$85.00	hour	GF	\$97.00		
Operations Manager	\$80.00	hour	GF	\$99.00		
Supervisor (Hazardous Materials) (Air Systems)*	\$75.00	hour	JMM F	\$98.00		
Supervisor (Construction)	\$75.00	hour	CF	\$125.00		
Supervisor (Demolition)(Cleaning)(Water Damage)	\$68.00	hour	F	\$97.00		
Heavy Equipment Operator/CDL	\$62.00	hour	HEF	\$107.00		
Technician (Hazardous Materials) (Air Systems)	\$55.00	hour	JMH CBJ	\$90.00		
Biohazard ABRA CBRT(ABRA Certified BioRecovery Technician)*	\$55.00	hour	JMH CBJ	\$98.00	\$115.00	\$150.00
Technician (Demolition)(Advanced Sanitation)(Water Damage)	\$48.00	hour	CBJ	\$92.00		
Cleaning Technician	\$40.00	hour	CCJ	\$87.00		
Carpenter	\$65.00	hour	JMM	\$108.00		
Electrician (Construction)	\$90.00	hour	ELE	\$132.00		
Clerk of the Works	\$40.00	hour	ADM	\$75.00		

Applicable Conditions

* On-Site labor rates for Trauma Scene, Unattended Death or Infectious agents/chemical releases known or suspected and considered dangerous to life and health will be billed at the Biohazard/HAZMAT Rates stated above in Red.

(1) Prevailing wage Price reflects level D only. Level C and B HAZMAT surcharge will be at + 30% and Biohazard at the stated rates.

(2) Can be substituted with equivalent educational degree and third party certification.

* Four Hour Minimum applies to Emergency Services

* Time and a half charges apply before 7:00am and after 3:30pm weekdays and Saturday, Double time will be charged for Sundays, Holidays and IRS company holidays.

* A Per Diem allowance of \$175.00/day, per worker will be assessed to cover lodging, meals and expenses where work is greater than 50 miles from any IRS office.

* Subcontracted services are subject to a 20% surcharge.

LABOR THAT IS SUPERVISED AND CONTRACTED BY IRS IS EXEMPT FROM THE 20% SURCHARGE AND BILLED AT THE STATED RATES

* Each labor rate is billed portal to portal plus time for equipment mobilization and demobilization.

* Transportation and disposal of waste will be quoted for each job based upon location, waste classification and quantity of material.

Insurance Restoration Specialists, Inc. (Institutional Rate Guide)

	Description	Ea./ Day	Weekly	Monthly
		1x	3.5x day	2.5x Weekly
Drying Equipment				
1505	Air Movers-Daily	\$28.00		
1506	Air Movers-Weekly		\$98.00	
1507	Air Movers-Monthly			\$245.00
1510	Axial Fan-Daily	\$36.50		
1511	Axial Fan-Weekly		\$128.00	
1512	Axial Fan-Monthly			\$320.00
8527	Drissair Revolution Large-Daily	\$71.00		
8528	Drissair Revolution Large-Weekly		\$248.00	
8529	Drissair Revolution Large-Monthly			\$620.00
1525	Drissair 2400 XXL Dehumidifier-Daily	\$133.00		
1526	Drissair 2400 XXL Dehumidifier-Weekly		\$466.00	
1527	Drissair 2400 XXL Dehumidifier-Monthly			\$1,165.00
1519	Drying Mats (2)-Daily	\$12.00		
1531	Drying Mats (2)-Weekly		\$42.00	
1532	Drying Mats (2)-Monthly			\$105.00
1563	Elec Salamander Heater-Daily	\$175.00		
1564	Elec Salamander Heater Weekly		\$613.00	
1566	Elec Salamander Heater Monthly			\$1,533.00
1571	Heat Wagon 300 w/duct - Daily	\$350.00		
1572	Heat Wagon 300 w/duct - Weekly		\$1,225.00	
1573	Heat Wagon 300 w/duct - Monthly			\$3,063.00
1545	Injectidry Floor Unit (Up to 6 Mats)-Daily	\$167.00		
1546	Injectidry Floor Unit (Up to 6 Mats)-Weekly		\$584.00	
1547	Injectidry Floor Unit (Up to 6 Mats)-Monthly			\$1,460.00
	Injectidry Wall Unit With Hoses-Daily	\$110.00		
	Injectidry Wall Unit With Hoses-Weekly		\$385.00	
	Injectidry Wall Unit With Hoses-Monthly			\$963.00
8497	Drissair Evolution - Daily	\$71.00		
8498	Drissair Evolution - Weekly		\$248.00	
8499	Drissair Evolution - Monthly			\$620.00
8515	Phoenix D385 Desiccant-Daily	\$230.00		
8516	Phoenix D385 Desiccant-Weekly		\$805.00	
8517	Phoenix D385 Desiccant-Monthly			\$2,013.00
8520	Phoenix Dehumidifier XLGR 200 -Daily	\$101.00		
8531	Phoenix Dehumidifier XLGR 200 - Weekly		\$354.00	
8522	Phoenix Dehumidifier XLGR 200 - Monthly			\$885.00
	Phoenix Dehumidifier Booster -Daily	\$30.00		
	Phoenix Dehumidifier Booster - Weekly		\$105.00	
	Phoenix Dehumidifier Booster - Monthly			\$263.00
1595	Space Heater 1500 Watt-Daily	\$35.00		
1596	Space Heater 1500 Watt-Weekly		\$123.00	

	Description		Ea./ Day	Weekly	Monthly
			1x	3.5x day	2.5x Weekly
1596	Space Heater 1500 Watt-Weekly			\$123.00	
1597	Space Heater 1500 Watt-Monthly				\$307.00
8065	Heater Electric	Daily	\$25.00		
8530	Phoenix Firebird -Daily		\$230.00		
8531	Phoenix Firebird-Weekly			\$805.00	
8532	Phoenix Firebird-Monthly				\$2,013.00
	Wall Drying Unit (Direct In W/Hoses)-Daily		\$50.00		
	Wall Drying Unit (Direct In W/Hoses)-Weekly			\$175.00	
	Wall Drying Unit (Direct In W/Hoses)-Monthly				\$437.00
	Air Conditioner (Portable 1-2 Ton)-Daily		\$160.00		
	Air Conditioner (Portable 1-2 ton)-Weekly			\$560.00	
	Air Conditioner (Portable 1-2 ton)-Monthly				\$1,400
Equipment					
1500	60 PM Water Extractor/Flood Pumper	Daily	\$125.00		
1540	Hydro-X Water Extractor	Daily	\$130.00		
1565	Roller Vac Extraction Tool	Daily	\$27.00		
1590	Water Claw Extraction Tool	Daily	\$27.00		
1515	Carpet Cleaning Machine	Daily	\$100.00		
1580	Thermo Gen Machine	Daily	100.00		
1585	Upholstery Cleaning Machine	Daily	\$85.00		
1535	Floor cleaning Machine	Daily	\$90.00		
1560	Heater Propane/Torpedo/Mushroom	Daily	\$50.00		
4565	Emergency Lighting (single light)	Daily	\$30.00		
	Emergency Lights (String 50' Section)-Daily	Each	\$20.00		
	Emergency Lights (String 50' Section)-Weekly	Each		\$70.00	
	Emergency Lights (String 50' Section)-Monthly	Each			\$175.00
8070	Heater Propane Tank	Each	\$50.00		
4595	Hepa Vacuum - Daily		\$70.00		
	Hepa Vacuum - Weekly			\$245.00	
	Hepa Vacuum - Monthly				\$613.00
	Hepa Vacuum Bags	Each	\$6.00		
8500	Odorox Boss - Daily		\$180.00		
8501	Odorox Boss - Weekly			\$630.00	
8502	Odorox Boss - Monthly				\$1,575.00
8505	Odorox Boss XL3- Daily		\$220.00		
8506	Odorox Boss XL3- Weekly			\$770.00	
8507	Odorox Boss XL3- Monthly				\$1,925.00
1550	Ozone Room-Daily		\$175.00		
1551	Ozone Room-Weekly			\$612.00	
1555	Ozone Treatment (Includes 1-O3 Unit)-Daily		\$158.00		
1556	Ozone Treatment (Includes 1-O3 unit)-Weekly			\$553.00	
4620	Ozone Generator		\$158.00		
4621	Ozone Generator - Weekly			\$553.00	
4622	Ozone Generator - Monthly				\$1,659.00

	Description		Ea./ Day	Weekly	Monthly
			1x	3.5x day	2.5x Weekly
8555	200 Amp Tower - Daily		\$240.00		
8559	200 Amp Tower - Weekly			\$840.00	
8560	200 Amp Tower - Monthly				\$2,100.00
8551	Cable, Cam Lock 25' - Daily		\$15.00		
8552	Cable, Cam Lock 25' - Weekly			\$52.50	
8553	Cable, Cam Lock 25' - Monthly				\$131.25
8540	Cable, Cam Lock 50' - Daily		\$25.00		
8541	Cable, Cam Lock 50' - Weekly			\$87.50	
8542	Cable, Cam Lock 50' - Monthly				\$218.75
8545	Cable, Cam Lock 100' - Daily		\$35.00		
8546	Cable, Cam Lock 100' - Weekly			\$120.00	
8547	Cable, Cam Lock 100' - Monthly				\$300.00
8565	Spider Box 30 AMP - Daily		\$40.00		
8566	Spider Box 30 AMP - Weekly			\$140.00	
8567	Spider Box 30 AMP - Monthly				\$350.00
8555	Spider Box 50 AMP - Daily		\$60.00		
8556	Spider Box 50 AMP - Weekly			\$210.00	
8557	Spider Box 50 AMP - Monthly				\$525.00
8570	Pig Tail, Cam Lock 5 - Daily		\$40.00		
8571	Pig Tail, Cam Lock 5 - Weekly			\$140.00	
8572	Pig Tail, Cam Lock 5 - Monthly				\$350.00
8573	Power Set 4/0 - Daily		\$72.00		
8574	Power Set 4/0 - Weekly			\$252.00	
8575	Power Set 4/0 - Monthly				\$630.00
8538	Electric Panel- Daily		\$95.00		
8548	Electric Panel- Weekly			\$333.00	
8549	Electric Panel- Monthly				\$833.00
4615	Micro Trap/Negative Air/AFD-Daily		\$140.00		
4616	Micro Trap/Negative Air/AFD-Weekly			\$490.00	
4617	Micro Trap/Negative Air/AFD-Monthly				\$1,225.00
4611	Micro Trap/Negative Air/AFD (Small)-Day		\$105.00		
4612	Micro Trap/Negative Air/AFD (Small)-Weekly			\$368.00	
4613	Micro Trap/Negative Air/AFD (Small)-Monthly				\$920.00
4715	Wet/Dry Vac - Daily		\$37.00		
4716	Wet/Dry Vac - Weekly			\$130.00	
4717	Wet/Dry Vac - Monthly				\$325.00
4508	Foamer Machine	Daily	\$60.00		
4580	Fogger ULV Electric	Daily	\$25.00		
	Cart (Demolition/Cleaning/Mobilizer	Daily	\$20.00		
	Extension Cord 25', 50', 100'	EachDaily	\$6.00		
	Kett Saw	Daily	\$25.00		
Construction & Environmental Equipment					
4500	Air Compressor-Tow Behind 185CFM-Daily		\$225.00		
4501	Air Compressor-Tow Behind 185CFM-Weekly			\$787.00	
4503	Air Compressor-Two Behind 185CFM-Monthly				\$1,967.00
4505	Airless Paint Sprayer - Daily		\$75.00		

	Description		Ea./ Day	Weekly	Monthly
			1x	3.5x day	2.5x Weekly
4506	Airless Paint Sprayer - Weekly			\$262.50	
4507	Airless Paint Sprayer - Monthly				\$656.25
4510	Bailer	Each	\$8.00		
4515	BioSpray Machine-Per Job or Cylinder		\$126.00		
4520	Bucket Auger	Each	\$35.00		
8117	Cribbing I-Beam/Sup	Each	\$100.00		
5000	Emergency Safety Fence Post	Ea. Post	\$7.50		
5005	Emergency Fence - (Safety Orange) 50 Ft	Ea. Roll	\$90.00		
4523	Concrete Viber Drill	Daily	\$25.00		
4524	Cement Mixer	Daily	\$110.00		
4525	Concrete Coring Unit & Bits	Daily	\$158.00		
4530	Cut Off Saw	Daily	\$100.00		
4535	Cut Off/Masonry Blade	Each	\$65.00		
4540	Cut Off/Metal Blade	Each	\$45.00		
4720	Decon Equipment (Light)	Each piece	\$32.00		
	Decon Equipment (Heavy)	Each piece	\$47.00		
4600	Hydraulic Auger	Daily	\$175.00		
4586	GeoProbe Hand Tools	Daily	\$200.00		
4587	GeoProbe Tubes	Each	\$3.00		
4585	Groundwater Sample Kit	Each	\$125.00		
4590	Hand Core Drill & Drill Bits	Daily	\$50.00		
	IHP Environment Machine (Steramist) - Daily		\$525.00		
	IHP Environment Machine (Steramist) - Weekly			\$1,837.50	
	IHP Environment Machine (Steramist) - Monthly				\$4,593.75
	IHP Surface Machine (Steramist)	Daily	\$325.00		
4605	Jackhammer and Compressor	Daily	\$265.00		
4560	Jackhammer Electric	Daily	\$80.00		
4610	Mercury Vacuum	Daily	\$260.00		
4630	Plate Tamper - Daily		\$132.00		
4631	Plate Tamper - Weekly			\$462.00	
4632	Plate Tamper - Monthly				\$1,155.00
4635	Power Chain Saw	Daily	\$75.00		
4584	Remed Trailer 5-10GPM - Monthly				\$1,950.00
4655	Rivet Buster/Air Compressor-Daily		\$289.00		
4656	Rivet Buster/Air Compressor-Weekly			\$1,012.00	
4657	Rivet Buster/Air Compressor-Monthly				\$2,530.00
4660	ROTO Hammer- Hvy Dty-1-1/2" B -Daily		\$30.00		
4661	ROTO HammerHvy Dty-1-1/2" B-Weekly			\$105.00	
4662	ROTO HammerHvy Dty-1-1/2" B-Monthly				\$262.00
4665	ROTO Zip Bits	Each	\$6.00		
4670	ROTO Zip Cutting Tool -Daily		\$25.00		
4671	ROTO Zip Cutting Tool- Weekly			\$87.50	
4672	ROTO Zip Cutting Tool - Monthly				\$218.75
4675	Sawzall -Daily		\$25.00		
4676	Sawzall - Weekly			\$87.50	
4677	Sawzall - Monthly				\$218.75

	Description		Ea./ Day	Weekly	Monthly
			1x	3.5x day	2.5x Weekly
8125	Sawzall Blade	Each	\$7.50		
4680	Scaffold Portable Section -Daily		\$125.00		
4681	Scaffold Portable Section- Weekly			\$437.00	
4882	Scaffold Portable Section-Monthly				\$1,092.00
4685	Scarifer/Grinder 4-1/2" -Daily		\$32.00		
4686	Scarifer/Grinder 4-1/2" -Weekly			\$112.00	
4687	Scarifer/Grinder 4-1/2" -Monthly				\$335.00
4690	Scarifer/Grinder 7" -Daily		\$37.00		
4691	Scarifer/Grinder 7" -Weekly			\$130.00	
4692	Scarifer/Grinder 7" -Monthly				\$325.00
4725	Scissor Lift - Daily		\$250.00		
4727	Scissor Lift - Weekly			\$875.00	
4729	Scissor Lift - Monthly				\$2,600.00
4730	Scissor Lift w Trailer includes 1 day rental	Daily	\$355.00		
4695	Screw Jacks, Adjustable Jack	Daily	\$18.00		
4700	Super Sucker w/ Compressor -Daily		\$285.00		
4701	Super Sucker w/ Compressor -Weekly			\$995.00	
4702	Super Sucker w/ Compressor-Monthly				\$2,900.00
1568	Steamer - Large	Daily	\$190.00		
1567	Steamer - Small	Daily	\$100.00		
9070	Steramist Env Machine	Daily	\$525.00		
9071	Steramist Hand Held	Daily	\$325.00		
4625	Well Screen 5' Sections ea		\$19.00		
4640	Power Ventilator & Duct Work- Daily		\$55.00		
4645	Power Ventilator & Duct Work - Weekly			\$190.00	
4646	Power Ventilator & Duct Work - Monthly				\$570.00
4650	Power Washer - Daily		\$125.00		
4651	Power Washer - Weekly			\$435.00	
4652	Power Washer - Monthly				\$1,088.00
9061	Pressure Washer - Hotsey		\$300.00		
9064	Pressure Washer - Hotsey Weekly			\$1,050.00	
4820	Drum Vac - Daily		\$125.00		
4821	Drum Vac - Weekly			\$375.00	
1575	Soda Blasting Machine - Daily		\$895.00		
1576	Soda Blasting Machine - Weekly			\$3,130.00	
1577	Soda Blasting Machine - Monthly				\$9,395.00
Construction Supplies					
2507	Builders Board	Roll	\$155.00		
2510	Lumber 2X4x8	Board	\$9.00		
2515	Lumber 2X6x8	Board	\$18.00		
2540	Lumber 2x4x16	Board	\$23.00		
2545	Lumber 2x6x16	Board	\$28.00		
2535	Plywood 3/4"	Sheet	\$43.00		
2525	Plywood 1/2"	Sheet	\$34.38		
2530	Plywood 1/4"	Sheet	\$25.00		
	Clean Mats (step-off mats)	30 Layers	\$150.00		

	Description		Ea./ Day	Weekly	Monthly
			1x	3.5x day	2.5x Weekly
	Floor Shield 24' x 200'	Roll	\$130.00		
8025	Cement/Motar Mix	Bag	\$17.00		
8051	Epoxy Paint 2- Part	Gal.	\$150.00		
8053	Epoxy Paint 1 Part	Gal.	\$50.00		
	Furring Strips	Bundle	\$28.00		
8055	Floor - Plex	Gal.	\$150.00		
8134	Painters Plastic	Roll	\$10.00		
8119	Putty Stick	Ea.	\$15.00		
8081	Tarp 20' x 30'	Ea.	\$166.00		
8082	Tarp 9' x 12'	Ea.	\$45.00		
(PPE) Personal Protection Equipment					
2005	Safety Glasses	Ea.	\$3.50		
2010	Green/Blue Work Gloves	Pair	\$1.50		
2015	Leather Gloves	Pair	\$3.00		
8102	Mercury Respirator Cartridges	Ea.	\$110.00		
2022	Nitrile Latex Gloves	Box	\$19.00		
2021	Nitrile Latex Gloves	Pair	\$0.50		
2000	PPE II Tychem QC (Yellow) Suits Boots, Gloves	Ea.	\$42.50		
2003	PPE II w/ Respirator and Cartridge	Ea.	\$65.00		
2001	PPE 1 - Tyvek Suits (White) and Dust mask	Ea.	\$38.00		
2002	PPE1A W Respirator and Cartridges	Ea.	\$62.80		
2004	Powered Air Pur Respirator - PAPR	Ea.	\$75.00		
2030	Rubber Booties pair Disposable	Ea.	\$10.00		
2035	Rubber Gloves	Pair	\$2.10		
2050	Tychem QC suit yellow	Ea.	\$21.00		
2052	Tychem TK Level B Suit	Ea.	\$228.00		
2055	Tyveks - White	Ea.	\$16.50		
2040	Tyveks - White	Case	\$210.00		
2060	Tychem QC yellow suit	Case	\$270.00		
2065	Decon Chamber	Daily	\$750.00		
8046	Respirator 3M- N100 Disposable	Case	\$245.00		
8045	Respirator 3M- N100 Disposable	Ea.	\$18.00		
8052	Respirator w/ P100/HEPA	Ea.	\$16.00		
8043	Respirator w/ Cartridge-Mutiiple Gas/Vapor/P100	Pack 2	\$37.00		
8044	Respirator w/Cartridge-Organic/Acid/P100	Pack 2	\$33.00		
8049	Respirator w Cartridge- Organic Vapor/P100	Pack 2	\$31.00		
4705	Supplied Air Cascade System -Daily		\$950.00		
4706	Supplied Air Cascade System - Weekly			\$3,325.00	
4707	Supplied Air Cascade System - Monthly				\$9,975.00
8048	Breathing Air Cylinder-Cascade Sys		\$55.00		
8042	SCOTT Air Bottle	Per bottle	\$132.00		
3535	Dust Mask N8000	Box	\$24.00		
3540	Dust Mask N8000	Ea.	\$1.50		
3560	Mold Mask N95	Box	\$40.00		
3555	Mold Mask N95	Ea.	\$4.70		
	Hard Hat And Safety Vest	Daily	\$7.50		

	Description		Ea./ Day	Weekly	Monthly
			1x	3.5x day	2.5x Weekly
Cleaning Solutions					
3059	Armor Shield Dry Coat	Gal.	\$36.00		
3116	Advanced Hydrogen Peroxide IAQ Peroxide clean	Gal.	\$80.00		
3000	Benefect Degreaser	Gal.	\$59.00		
3025	Benefect Disinfectant (Decon 30)	Gal.	\$51.00		
3030	Benefect Carpet Cleaner	Gal.	\$37.00		
3035	Benefect Multi Purp Cleaner	Gal.	\$46.00		
3060	Bleach Disinfectant (sporicide 6-Log Corrosive)	Gal.	\$4.00		
3065	Carpet Adhesive Remover	Gal.	\$27.32		
3064	Chem Safe	Gal.	\$53.00		
3063	Coil Cleaner	Gal.	\$27.50		
3062	Defoamer	Gal.	\$39.00		
3160	Degreaser, Powerklean	Gal.	\$30.00		
3120	Deoderant (Matrix)	Gal.	\$31.00		
3070	Dish Cleaning Detergent	Gal.	\$14.00		
3075	Eliminator II Deodorizer	Gal.	\$30.00		
3080	Floor Stripper	Gal.	\$21.50		
3085	Floor Wax	Gal.	\$20.00		
3090	Glass Cleaner	Gal.	\$14.00		
3095	Grease Eraser	Gal.	\$9.50		
3100	Heavy Duty Soil Lifter	Gal.	\$53.00		
3140	Murphy's Oil	Gal.	\$38.00		
3145	NU Sheen Polish	Gal.	\$15.50		
3149	Oil Solutions Step 1 & 2	Gal.	\$25.00		
3150	Orange Solvent	Gal.	\$5.00		
3155	Perma Wash/Jomax (Mold Cleaner)	Gal.	\$44.00		
3161	Degreaser - Heavy Duty	Gal.	\$35.00		
9062	Rust Inhibitor	Gal.	\$45.00		
3170	Sent 522RW Restor Wipes	Cont.	\$142.00		
3165	Sentinel 522 Smoke Odor	Gal.	\$54.00		
3187	Sentinel 343 HD Cleaner	Gal.	\$28.00		
3175	Shock Wave disinfect-diluted	Gal.	\$8.00		
3180	Smoke Odor Remover	Gal.	\$87.00		
3185	Smoke Solv	Gal.	\$9.00		
3177	Stainless Steel Cleaner	Can	\$15.00		
3190	Textile Rinse	Gal.	\$34.00		
3195	Thermo 55	Gal.	\$58.00		
3200	Unsmoke Degreaser	Gal.	\$33.00		
3210	Watertite-Waterproofer	Gal.	\$43.98		
3220	Steramist Disinfectant Solution	Gal.	\$225.00		
3179	Odorcide	Gal.	\$140.00		
8041	Winterizing Antifreeze gal	Gal.	\$18.00		
Pack-out/Cleaning Supplies					
3500	1.5 Pack-Out Box	Per Box	\$4.00		
3505	3.1 Pack-Out Box	Per Box	\$6.00		
3510	4.5 Pack-Out Box	Per Box	\$7.00		

	Description		Ea./ Day	Weekly	Monthly
			1x	3.5x day	2.5x Weekly
3515	5.2 Dish Carton	Per Box	\$9.00		
3520	Bubblewrap 1/2 48" roll	Roll	\$169.00		
3525	Bubblewrap 3/16 48" roll	Roll	\$104.00		
3530	Chemical Sponges Dry (case of 36)	Case	\$87.75		
3531	Chemical Sponges each	Each	\$2.50		
3550	Masslin Cloths 24 x 24 case	Case	\$300.00		
3545	Masslin Cloths 24x24 pack	Pack	\$17.00		
3565	Mop Head ea	Each	\$9.00		
3566	Mops - Micro Fiber	Each	\$24.00		
	Mattress Bags	Each	\$30.00		
3570	Newsprint (25 lb bundle)	Bdl	\$48.00		
3575	Newsprint (by pound)	Lb	\$2.50		
3585	Paper Pads	Each	\$4.50		
3590	Picture Box	Each	\$12.00		
3605	Wardrobe Box	Each	\$17.50		
8120	Rags Terry Cloth Case	Case	\$129.00		
8121	Rags Dozen -12	Dozen	\$3.50		
8122	Rags Micro Fiber pack	Pack	\$28.00		
8123	Sticky Pads (30 Layers)	Pad	\$78.00		
3595	Scotchguard	Gal,	\$93.00		
3580	Packing Tape	Roll	\$4.00		
2520	Masking Tape - Blue	Roll	\$13.00		
2565	Shrinkwrap Tape	Roll	\$28.00		
8020	Caution Tape	Roll	\$25.00		
8050	Duct Tape	Roll	\$8.00		
8105	Plastic 6 Mil Poly Clear/Black	Roll	\$121.00		
8110	Plastic 6 Mil. Bags	Roll	\$135.00		
8111	Plastic 6 Mil. Bag	Each	\$1.70		
Special Solutions-Environmental					
3040	Bio-Might	Gal.	\$20.50		
3045	Bio Shield Protectant 75	Gal.	\$84.00		
3050	Bio Shield Protectant 75	Qt.	\$23.00		
3057	Bio-Solve	Gal.	\$52.00		
3055	Bio Spray D2 Disinfectant (5-Log Food Contact Su	Gal.	\$28.00		
3105	IAQ 6000/White	Gal.	\$85.00		
3110	IAQ 6100/Clear Coat	Gal.	\$85.00		
	IAQ 6000/White Zero	Gal.	\$90.00		
3115	IAQ 8500 Duct Sealer	Gal.	\$80.00		
	IAQ 9000 Water Proof Coating	Gal.	\$70.00		
3116	IAQ-Hydro Peroxide	2.5 Gal.	\$95.00		
	Ionized Hydrogen Peroxide (IHP) (Steramist)(6-Lo	CF	\$0.20		
	IHP Surface Solution(Steramist)(6-Log)	Gal.	\$225.00		
	Oxine (Chlorine Dioxide)(Food Contact Surface)	Gal.	\$46.00		
3118	Recon Smoke & Odor 5	Gal.	\$65.00		
3125	Kleen Fog (Deodorizer)	Gal.	\$39.00		
3130	Micro Ban Disinfectant (4-Log)	Gal.	\$69.00		

	Description		Ea./ Day	Weekly	Monthly
			1x	3.5x day	2.5x Weekly
3135	Fogging Solution (Specialty Product)	Gal.	\$200.00		
3171	Sentinel 539 Sealer- Primer	Gal.	\$41.80		
3172	Sentinel 538 Sealer - Clear	Gal.	\$44.00		
3173	Sentinel 538 Sealer - White	Gal.	\$44.00		
3176	Skunk-Off	Qt.	\$64.00		
3216	Steriplex SD Disinfectant (sporicide 6-Log)	Gal.	\$95.00		
3215	Steriplex SD Itr	Quart	\$32.00		
3205	Unsoot-Duct Sealer	Gal.	\$64.00		
	Fiberlock Ultra Recon	Gal.	\$70.00		
2500	Bin Primer	Gal.	\$96.00		
2505	Bin Primer/Sealer Stain Kill	Quart	\$23.00		
Environmental Supplies					
8010	Bank Run ton	Ton	\$25.00		
8000	Clean Stone 3/4" ton	Ton	\$31.00		
3227	Clean Room MF Cloths - Bag	Bag	\$134.00		
3228	Clean Room Amplitive Cloths - Bag	Bag	\$32.00		
3229	Clean Room Quick Clean System		\$100.00		
8117	Cribbing I-Beam/Sup		\$100.00		
8011	Crushed Glass Media - 50 Lb Bag	50 Lb Bag	\$24.50		
8118	Sonotube 24 Inch		\$19.00		
8116	Box Liner - Each	Each	\$75.00		
8012	Grass Seed	Lb	\$7.50		
8090	Mercury Absorbent	Lb	\$27.00		
8100	Mercury Spill Kit - Small	Each	\$165.00		
8095	Mercury Spill Kit Large	Each	\$220.00		
8101	Mercury Wipes	Container	\$45.00		
3225	Paradox Rtu	Quart	\$39.00		
3226	Quick Clean Pads	Box	\$40.00		
8115	Quarry Process/DGA	Ton	\$25.00		
8023	Salt Hay	Bale	\$39.00		
8130	Soda Ash	Bag	\$24.00		
3600	Soda Medium	Bag	\$44.00		
8015	Top Soil	Cu Yard	\$38.00		
8096	Tubing 3/8"	Foot	\$0.50		
4550	Duct Cleaning Equipment(Dust Collection&Brush)	Daily	\$160.00		
4502	Elec Air Compressor	Daily	\$85.00		
Test Equipment/Meters					
4582	Asbestos Sample (varies on amount of samples)	Each	\$0.01		
8005	ATP Swab	Each	\$7.50		
4583	Lead Test Swabs	Each	\$16.00		
3616	Infra Red Camera	Daily	\$50.00		
4585	Groundwater Sample Kit	Each	\$75.00		
6530	Magnetometer	Daily	\$55.00		
6535	Manometer	Daily	\$55.00		
6522	Meter - Air Velocity - Day		\$45.00		
6524	Meter - Air Velocity - Weekly			\$155.00	

	Description		Ea./ Day	Weekly	Monthly
			1x	3.5x day	2.5x Weekly
6523	Meter - Air Velocity - Monthly				\$387.00
6500	Meter - ATP - Daily		\$23.22		
6501	Meter - ATP - Weekly			\$82.00	
6502	Meter - ATP - Monthly				\$205.00
6505	Meter - Explosimeter LEL - Daily		\$50.00		
6506	Meter - Explosimeter LEL - Weekly			\$175.00	
6507	Meter - Explosimeter LEL - Monthly				\$438.00
6510	Meter - Four Gas - Daily		\$132.00		
6511	Meter - Four Gas - Weekly			\$460.00	
6512	Meter - Four Gas - Monthly				\$1,380.00
6521	Meter - Oil/Water Probe- Daily		\$30.00		
6542	Meter - Oil/Water Probe - Weekly			\$105.00	
6544	Meter - Oil/Water Probe - Monthly				\$263.00
6515	Meter - OVM/PID Daily		\$35.00		
6516	Meter - OVM/PID Weekly			\$123.00	
6517	Meter - OVM/PID Monthly				\$308.00
6520	Meter - pH/Temp/Cond/O2 Daily		\$35.00		
6540	Meter - pH/Temp/Cond/O2 Weekly			\$123.00	
6541	Meter - pH/Temp/Cond/O2 Monthly				\$308.00
6525	Meter - Water Level Indicator Daily		\$8.75		
6526	Meter - Water Level Indicator Weekly			\$31.00	
6527	Meter - Water Level Indicator Monthly				\$78.00
Water/Environmental Supplies					
8133	Containment Door w/Zipper	Ea.	\$31.00		
8150	Zipper, Double	Ea.	\$13.50		
8152	Zipper, Single	Ea.	\$11.45		
	Containment Barrier-Tension post - Daily	Each	\$3.30		
	Containment Barrier-Tension post - Weekly	Each		\$11.55	
	Containment Barrier-Tension post - Monthly	Each			\$29.00
	Poly Hangers (One Time Job Charge)	Each	\$5.50		
8537	Esporta High Soot Pre-soak Ld		\$90.00		
8536	Esporta Load Charge-ea load		\$320.00		
Vehicles					
1000	Air Systems Vehicle W/Duct Cleaning Equipment	Daily	\$340.00		
1005	Box Truck W/Lift Gate Waste Hauling - Daily		\$260.00		
1006	Box Truck W/Lift Gate Waste Hauling - Weekly			\$910.00	
1007	Box Truck W/Lift Gate Waste Hauling - Monthly				\$2,275.00
1040	Debris Removal	Per Load	\$300.00		
1020	Emergency Response Vehicle	Per hour	\$150.00		
1025	Rack Truck w/Lift Gate -Daily		\$270.00		
1026	Rack Truck w/Lift Gate - Weekly			\$945.00	
1027	Rack Truck w/Lift Gate - Monthly				\$2,363.00
1030	Utility Vehicle - Daily		\$150.00		
1031	Utility Vehicle - Weekly			\$525.00	
1032	Utility Vehicle - Monthly				\$1,313.00
1035	Van/Equip/Trans/Waste Removal - Daily		\$150.00		

	Description		Ea./ Day	Weekly	Monthly
			1x	3.5x day	2.5x Weekly
1036	Van/Equip/Trans/Waste Removal - Weekly			\$525.00	
1037	Van/Equip/Trans/Waste Removal - Monthly				\$1,313.00
1034	Pick Up Truck	Daily	\$100.00		
Dump Truck					
1010	Dump Truck - Daily		\$420.00		
1011	Dump Truck - Weekly			\$1,470.00	
1012	Dump Truck - Monthly				\$3,675.00
1015	DumpTrailer Trans/Mobilization		\$300.00		
**Fuel					
5500	Transportation Charge 0-12 Miles		\$10.00		
5505	Transportation Charge 13-24 Miles		\$20.00		
5510	Transportation Charge 25+ Miles		\$25.00		
5511	Transportation Charge 50+Miles		\$50.00		
Heavy Machinery					
6000	Backhoe - Daily		\$685.00		
6001	Backhoe - Weekly			\$2,397.00	
6002	Backhoe - Monthly				\$5,992.00
6025	Compactor Ride On - Daily		\$550.00		
6026	Compactor Ride On Weekly			\$1,925.00	
6027	Compactor Ride on Monthly				\$4,813.00
6020	Excavator 50K+ Daily		\$1,300.00		
6021	Excavator 50K+ Weekly			\$4,550.00	
6022	Excavator 50K+ Monthly				\$11,375.00
6015	Loader - Large 15K+ Daily		\$800.00		
	Loader - Large 15K+ Weekly			\$2,800.00	
	Loader - Large 15K+ Monthly				\$7,000.00
6005	Mini Track Excavator - Daily		\$525.00		
6006	Mini Track Excavator - Weekly			\$1,830.00	
6007	Mini Track Excavator - Monthly				\$4,595.00
6010	Track Excavator - Daily		\$990.00		
6011	Track Excavator - Weekly			\$3,465.00	
6012	Track Excavator - Monthly				\$8,663.00
Pumps					
7000	Dbl Diaphragm - Daily		\$158.00		
7001	Dbl Diaphragm - Weekly			\$553.00	
7002	Dbl Diaphragm - Monthly				\$1,383.00
7005	Pump - Electric Purge - Daily		\$32.00		
7006	Pump Electric Purge - Weekly			\$112.00	
7003	Pump Electric Purge - Monthly				\$280.00
7010	Pump - Electric Sump Pump - Daily		\$27.00		
7011	Pump - Electric Sump Pump - Weekly			\$95.00	
7012	Pump - Electric Sump Pump - Monthly				\$238.00
7015	Pump - Explosion Proof Gas -Daily		\$175.00		
7016	Pump - Explosion Proof Gas - Weekly			\$610.00	
7017	Pump - Explosion Proof Gas - Monthly				\$1,525.00
7020	Pump- GeoTech Bladder Pump -Daily		\$53.00		

	Description		Ea./ Day	Weekly	Monthly
			1x	3.5x day	2.5x Weekly
7021	Pump- GeoTech Bladder Pump - Weekly			\$185.00	
7022	Pump- GeoTech Bladder Pump - Monthly				\$463.00
7030	Pump - Grundfos 4" Well Pump - Daily		\$120.00		
7031	Pump - Grundfos 4" Well Pump - Weekly			\$420.00	
7032	Pump - Grundfos 4" Well Pump - Monthly				\$1,050.00
7025	Pump - Transfer - Daily		\$105.00		
7026	Pump - Transfer - Weekly			\$365.00	
7027	Pump - Transfer - Monthly				\$913.00
7035	Pump - Trash -Daily		\$105.00		
7036	Pump - Trash - Weekly			\$365.00	
7037	Pump - Trash - Monthly				\$913.00
Sorbents Environmental					
7500	Acid Absorbent Lime Pellets		\$5.00		
7505	Blanket T-150	Roll	\$130.00		
7510	Boom 5" bale		\$115.00		
7515	Boom 8" bale		\$130.00		
7520	Chemical Absorbent Pads	Per Box	\$103.00		
7560	Hard Boom Skirted Day- Per Section 20-25'		\$50.00		
7565	Hard Boom Skirted Wk- Per Section 20-25'			\$175.00	
7566	Hard Boom Skirted MO- Per Section 20-25'				\$438.00
7530	Industrial Rug	Roll	\$360.00		
7540	Pads Grade 100	Bale	\$105.00		
7545	Pillows	Bale	\$115.00		
7525	Speedi-Dry	Bag	\$13.50		
7550	Sweeps	Bale	\$126.00		
7555	Vermiculite	Bag	\$22.50		
Drums					
4005	Drum - 17-H Open Top	Each	\$45.00		
4006	Drum Vac -55 Gallon	DAILY	\$150.00		
4020	Drum - Closed Top All Poly	Each	\$69.00		
4000	Drum-Open Top Plastic	Each	\$71.00		
4025	Drum-Poly OverPack 95 Gallons		\$279.00		
4030	Disposal Pail 5 Gallons		\$13.00		
Temp & Holding Tanks					
4800	Liquid Holding Tank 1,000 Gal. Daily		\$22.00		
4801	Liquid Holding Tank 1,000 Gal. Weekly			\$77.00	
4802	Liquid Holding Tank 1,000 Gal. Monthly				\$193.00
4810	Liquid Holding Tank 550 Gal.Daily		\$11.00		
4811	Liquid Holding Tank 550 Gal. Weekly			\$40.00	
4812	Liquid Holding Tank 550 Gal. Monthly				\$100.00
4815	AST Temporary Tank - Daily		\$30.00		
4816	AST Temporary Tank - Weekly			\$105.00	
4817	AST Temporary Tank - Monthly				\$263.00
Rental Equip					
9030	Air Filtration Device (AFD) Hepa Scrubber	10&10			
9015	Horn Fan (Air Mover)	10&10			

Description			Ea./ Day	Weekly	Monthly
			1x	3.5x day	2.5x Weekly
Rental Equip					
9020	Axial Fan	10&10			
9040	Cable, Cam Lock 100'	10&10			
9035	Cable, Cam Lock 50'	10&10			
4575	Floor Scarifier	10&10			
9010	Generator 100KW-150KW	10&10			
9013	Generator 200KW	10&10			
9000	Generator 20KW-45KW	10&10			
9005	Generator 50KW-75KW	10&10			
9065	Phoenix Dehu Desiccant 6000	10&10			
9025	Phoenix DU	10&10			
9050	Pig Tail Cam Lock Set of 5	10&10			
9045	Power Set 4/0	10&10			
9060	Spider Box 30 AMP	10&10			
9055	Spider Box 50 AMP	10&10			
6015	Loader - Large 15K - Daily	10&10			
6016	Loader - Large 15K - Weekly	10&10			
6017	Loader - Large 15K Monthly	10&10			
6019	Micro Track Exca - Daily	10&10			
4710	Vibe Roller-Dbl-Drum Bomag type -Daily	10&10			
4711	Vibe Roller-Dbl-Drum Bomag type -Weekly	10&10			
4712	Vibe Roller-Dbl-Drum Bomag type - Monthly	10&10			
9066	Track Excavator - Weekly	10&10			
Filters					
8028	Filter - 16x16x2"	Each	\$6.50		
8035	Filter - Pre Char 24x24x1/4	Each	\$15.00		
8026	Filter - Top Filter 16x16x1"	Each	\$5.50		
8032	Filter 16x20x2"	Each	\$7.60		
8036	Filter 24x24x2"	Each	\$7.50		
8027	Filter-Bottom Fil 16x16x1"	Each	\$5.50		
8038	Filter-Carbon Filter 24x24x2"	Each	\$30.00		
8030	Filter-Charcoal 16x16x2	Each	\$30.00		
8029	Filter-Perfect Pleated 16x16x2	Each	\$9.20		
8033	Filter-Perfect Pleated 16x20x2	Each	\$9.00		
8031	Filter-Pre Filter 16x16x1/2"	Each	\$1.25		
8034	Filter-Pre-Filter 16x20x1/2"	Each	\$1.30		
8037	Filter-Pre-Filter 24x24x1/2"	Each	\$1.45		
8075	HEPA Vacuum Replacement Filter	Each	\$346.00		
8017	Filter-Replacement (Hepa) Blue (AFD)	Each	\$195.00		
8019	Filter-Replacement (Hepa) Small Silver (AFD)	Each	\$195.00		
8018	Filter-Replacement (Hepa) Large Silver AFD	Each	\$236.00		
Generators					
4555	Elec. Generator - Portable -Daily		\$142.00		
4556	Elec. Generator - Portable -Weekly			\$497.00	
4557	Elec. Generator - Portable -Monthly				\$1,243.00
4558	Generator 50-75KW - Daily (IRS Towable)		\$510.00		

	Description		Ea./ Day	Weekly	Monthly
			1x	3.5x day	2.5x Weekly
Generators					
4559	Generator 50-75KW - Weekly (IRS Towable)			\$1,785.00	
4561	Generator 50-75KW - Monthly (IRS Towable)				\$4,462.50

**Rate Guide Pricing is based upon a rate of \$3.55/gallon for diesel and for gasoline
Discounts on Equipment when fuel is less than the rates stated above do not apply
Brand name products listed here may be substituted for equivalent or better products at any time.
All above rates apply unless PRE-NEGOTIATED PRIOR to the start of work or award of contract.